

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2018		Projected	FY 2019	% of
	6/30/2018	6/30/2019	\$	%	6/30/2019	Budget	Budget
TTS Revenue	\$ 4,521,952	\$ 4,570,895	\$ 48,943	1.1%	\$ 4,531,545	\$ 4,531,545	100.9%
JCR Revenue	\$ 1,029,821	\$ 955,586	\$ (74,234)	-7.2%	\$ 931,952	\$ 1,006,552	94.9%
Other	\$ 5,112	\$ 85,624	\$ 80,512	1574.9%	\$ 87,020	\$ 2,000	4281.2%
Subtotal Revenue	\$ 5,556,885	\$ 5,612,106	\$ 55,220	1.0%	\$ 5,550,517	\$ 5,540,097	101.3%
(-) ISWR Salaries & Benefits	\$ (1,020,104)	\$ (1,005,223)	\$ 14,881	-1.5%			
(-) Operating Expenses	\$ (3,513,492)	\$ (3,842,655)	\$ (329,163)	9.4%	\$ (5,345,711)	\$ (5,263,464)	73.0%
Net before CAPEX	\$ 1,023,289	\$ 764,227	\$ (259,062)	-25.3%	\$ 204,806	\$ 276,633	
(-) Capital Expenditures	\$ (750,513)	\$ (30,159)	\$ 720,355		\$ (34,040)	\$ (126,983)	
Net Revenue/ (Expense)	\$ 272,776	\$ 734,068	\$ 461,292		\$ 170,766	\$ 149,650	

Notes
Total ISWR revenue is up 1% YOY or \$55,220. TTS Revenue is up 1.1% over last FY and ahead of budget by \$39,350. JCR revenue is down 7.2% FYTD and under budget by -\$50,966. OCC Sales for FY18 \$189,642 YTD vs. \$91,746 same period FY19. (down \$97,896 YTD) OCC price average FY18 YTD \$109 vs. \$51 same time period FY19.

Major Contractors	FYTD	FYTD	v. FYTD 2018	
	6/30/2018	6/30/2019	\$	%
Bonneville and Jefferson County Landfills	\$ 1,049,730	\$ 1,101,600	\$ 51,870	4.9%
Yellow Iron Construction	\$ 1,264,765	\$ 1,385,864	\$ 121,098	9.6%
Terra Firma Organics	\$ 486,029	\$ 510,116	\$ 24,087	5.0%
Total	\$ 2,800,524	\$ 2,997,579	\$ 197,055	7.0%

Notes

JCR Commodity Activity	6/30/2018	6/30/2019	v. FYTD 2018	
Tons (excl. HHW, E-Waste, & Scrap Metal)	4,085	4,439	354.26	
Revenue	\$ 446,211	\$ 328,804	\$ (117,407)	
Avg \$ / Ton	\$ 109.23	\$ 74.07	\$ (35.17)	

Notes

Top 5 Commodity Activity + Aluminum	6/30/2018		6/30/2019		v. FYTD 2018	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	64.29	\$ 1,294.05	61.74	\$ 1,153.37	(2.55)	\$ (140.68)
1. Office Paper	155.18	\$ 126.24	156.32	\$ 150.93	1.14	\$ 24.69
2. Corrugated Cardboard	1,734.30	\$ 109.35	1,933.88	\$ 47.14	199.58	\$ (62.21)
3. Glass	1,008.28	\$ 28.72	1,241.02	\$ 16.44	232.74	\$ (12.28)
4. Magazines	343.20	\$ 54.05	337.92	\$ 45.56	(5.28)	\$ (8.49)
5. Newspaper	434.08	\$ 94.44	327.82	\$ 111.60	(106.26)	\$ 17.16
1-5 as % of Total Commodity Tons	89.97%		90.04%		319.36	

Notes
Glass is up by 232 tons YOY!