

| ISWR Revenue & Expenses      | FYTD           | FYTD           | v. FYTD 2019 |        | Projected      | FY 2020        | % of   |
|------------------------------|----------------|----------------|--------------|--------|----------------|----------------|--------|
|                              | 9/30/2018      | 9/30/2019      | \$           | %      | 9/30/2019      | Budget         | Budget |
| TTS Revenue                  | \$ 1,377,666   | \$ 1,595,681   | \$ 218,015   | 15.8%  | \$ 4,927,805   | \$ 4,927,805   | 32.4%  |
| JCR Revenue                  | \$ 219,695     | \$ 69,599      | \$ (150,096) | -68.3% | \$ 998,512     | \$ 998,512     | 7.0%   |
| Other                        | \$ 944         | \$ 2,181       | \$ 1,237     | 131.1% | \$ 2,000       | \$ 2,000       | 109.1% |
| Subtotal Revenue             | \$ 1,598,305   | \$ 1,667,461   | \$ 69,155    | 4.3%   | \$ 5,928,317   | \$ 5,928,317   | 28.1%  |
| (-) ISWR Salaries & Benefits | \$ (255,303)   | \$ (277,698)   | \$ (22,396)  | 8.8%   | \$ 1,193,599   | \$ 1,083,402   |        |
| (-) Operating Expenses       | \$ (1,048,613) | \$ (1,321,846) | \$ (273,233) | 26.1%  | \$ (5,743,303) | \$ (5,517,104) | 24.0%  |
| Net before CAPEX             | \$ 294,390     | \$ 67,917      | \$ (226,473) | -76.9% | \$ 1,378,613   | \$ 1,494,615   |        |
| (-) Capital Expenditures     | \$ (17,536)    | \$ (494,494)   | \$ (476,958) |        | \$ (1,083,590) | \$ (1,083,590) |        |
| Net Revenue/ (Expense)       | \$ 276,854     | \$ (426,577)   | \$ (703,431) |        | \$ 295,023     | \$ 411,025     |        |

Notes

Total ISWR revenue is up 4.3% YOY. TTS Revenue is ahead of budget by \$363,729.54, up 15% compared to FY19. Recycling commodity prices are at record lows. JCR revenue is down 68.3% FYTD and behind budget \$180,029.22.

| Major Contractors                         | FYTD       | FYTD         | v. FYTD 2019 |       |
|---|------------|--------------|--------------|-------|
|   | 9/30/2018  | 9/30/2019    | \$           | %     |
| Bonneville and Jefferson County Landfills | \$ 245,914 | \$ 402,027   | \$ 156,113   | 63.5% |
| Yellow Iron Construction                  | \$ 426,307 | \$ 457,977   | \$ 31,670    | 7.4%  |
| Terra Firma Organics                      | \$ 171,003 | \$ 220,275   | \$ 49,272    | 28.8% |
| Total                                     | \$ 843,224 | \$ 1,080,279 | \$ 237,054   | 28.1% |

Notes

| JCR Commodity Activity                   | 9/30/2018 | 9/30/2019 | v. FYTD 2019 |  |
|--|-----------|-----------|--------------|--|
| Tons (excl. HHW, E-Waste, & Scrap Metal) | 1,170     | 1,435     | 264.85       |  |
| Revenue                                  | \$ 74,269 | \$ 39,440 | \$ (34,829)  |  |
| Avg \$ / Ton                             | \$ 63.48  | \$ 27.49  | \$ (36.00)   |  |

Notes

| Top 5 Commodity Activity + Aluminum | 9/30/2018 |           | 9/30/2019 |          | v. FYTD 2019 |            |
|-------------------------------------|-----------|-----------|-----------|----------|--------------|------------|
|                                     | Tons      | \$/Ton    | Tons      | \$/Ton   | Tons         | \$/Ton     |
| Aluminum Cans                       | -         | \$ -      | -         | #DIV/0!  | -            | #DIV/0!    |
| 1. Office Paper                     | 46.96     | \$ 152.50 | 58.84     | \$ 68.04 | 11.88        | \$ (84.46) |
| 2. Corrugated Cardboard             | 546.80    | \$ 52.05  | 733.55    | \$ 19.78 | 186.75       | \$ (32.27) |
| 3. Glass                            | 290.73    | \$ 28.57  | 322.67    | \$ -     | 31.94        | \$ (28.57) |
| 4. Magazines                        | 95.95     | \$ 45.00  | 105.45    | \$ 20.00 | 9.50         | \$ (25.00) |
| 5. Newspaper                        | 106.33    | \$ 113.68 | 160.76    | \$ 79.98 | 54.43        | \$ (33.70) |
| 1-5 as % of Total Commodity Tons    | 92.90%    |           | 96.27%    |          | 294.49       |            |

Notes

| Tonnage & Diversion                           | 9/30/2018 |   | 9/30/2019 |   | v. FYTD 2019 |        |
|---|-----------|---|-----------|---|--------------|--------|
|   | Tons      | % | Tons      | % | Tons         | %      |
| Total Inbound to TTS and JCR                  | 13,577.94 |   | 15,051.44 |   | 1,473.50     | 10.85% |
| Total Outbound Trash to Bonneville & Mud Lake | 9,331.76  |   | 10,241.26 |   | 909.50       | 9.75%  |
| Diverted Tons                                 | 4,246.18  |   | 4,810.18  |   | 564.00       | 13.28% |
| Outbound as %                                 | 68.73%    |   | 68.04%    |   |              | -0.69% |
| Diverted as %                                 | 31.27%    |   | 31.96%    |   |              | 0.69%  |

Notes