

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2019		Projected	FY 2020	% of
	10/31/2018	10/31/2019	\$	%	10/31/2019	Budget	Budget
TTS Revenue	\$ 1,782,241	\$ 2,064,213	\$ 281,973	15.8%	\$ 5,027,805	\$ 4,927,805	41.9%
JCR Revenue	\$ 332,547	\$ 339,482	\$ 6,934	2.1%	\$ 847,128	\$ 998,512	34.0%
Other	\$ 3,697	\$ 2,181	\$ (1,516)	-41.0%	\$ 4,000	\$ 2,000	109.1%
Subtotal Revenue	\$ 2,118,485	\$ 2,405,876	\$ 287,391	13.6%	\$ 5,878,933	\$ 5,928,317	40.6%
(-) ISWR Salaries & Benefits	\$ (349,999)	\$ (344,990)	\$ 5,009	-1.4%	\$ 1,193,599	\$ 1,083,402	
(-) Operating Expenses	\$ (1,187,354)	\$ (1,340,197)	\$ (152,843)	12.9%	\$ (5,761,113)	\$ (5,517,104)	24.3%
Net before CAPEX	\$ 581,131	\$ 720,689	\$ 139,558	24.0%	\$ 1,311,419	\$ 1,494,615	
(-) Capital Expenditures	\$ (18,862)	\$ (683,468)	\$ (664,606)		\$ (1,083,590)	\$ (1,083,590)	
Net Revenue/ (Expense)	\$ 562,270	\$ 37,222	\$ (525,048)		\$ 227,829	\$ 411,025	

**Notes**

Total ISWR revenue is up 13.6% YOY or \$287,391. TTS Revenue is ahead of budget by \$421,612. Recycling commodity prices are still at record lows. JCR revenue is up 2.1% YOY and ahead of budget \$6,642. This is due to donations and grants being up for the first quarter (Old Bills) and Services are ahead of budget FYTD.

Major Contractors	FYTD	FYTD	v. FYTD 2019	
	10/31/2018	10/31/2019	\$	%
Bonneville and Jefferson County Landfills	\$ 353,194	\$ 398,478	\$ 45,284	12.8%
Yellow Iron Construction	\$ 424,819	\$ 453,211	\$ 28,392	6.7%
Terra Firma Organics	\$ 163,439	\$ 207,980	\$ 44,540	27.3%
Total	\$ 941,452	\$ 1,059,668	\$ 118,216	12.6%

**Notes**

JCR Commodity Activity	10/31/2018	10/31/2019	v. FYTD 2019	
Tons (excl. HHW, E-Waste, & Scrap Metal)	1,432	1,551	119.75	
Revenue	\$ 93,014	\$ 58,143	\$ (34,871)	
Avg \$ / Ton	\$ 64.98	\$ 37.48	\$ (27.49)	

**Notes**

Top 5 Commodity Activity + Aluminum	10/31/2018		10/31/2019		v. FYTD 2019	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	-	\$ -	20.59	\$ 880.32	20.59	\$ 880.32
1. Office Paper	55.79	\$ 152.50	58.84	\$ 68.04	3.05	\$ (84.46)
2. Corrugated Cardboard	739.93	\$ 54.16	762.40	\$ 19.79	22.47	\$ (34.37)
3. Glass	290.73	\$ 28.57	386.27	\$ -	95.54	\$ (28.57)
4. Magazines	110.81	\$ 45.00	105.45	\$ 20.00	(5.36)	\$ (25.00)
5. Newspaper	144.69	\$ 111.20	160.76	\$ 79.98	16.07	\$ (31.22)
1-5 as % of Total Commodity Tons	93.74%		95.00%		152.35	

**Notes**

Tonnage & Diversion	10/31/2018		10/31/2019		v. FYTD 2019	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	18,064.03		20,015.82		1,951.79	10.80%
Total Outbound Trash to Bonneville & Mud Lake	12,288.95		13,365.83		1,076.88	8.76%
Diverted Tons	5,775.08		6,649.99		874.91	15.15%
Outbound as %	68.03%		66.78%			-1.25%
Diverted as %	31.97%		33.22%			1.25%

**Notes**