

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2019		Projected	FY 2020	% of
	11/30/2018	11/30/2019	\$	%	11/30/2019	Budget	Budget
TTS Revenue	\$ 2,208,280	\$ 2,520,490	\$ 312,210	14.1%	\$ 5,127,805	\$ 4,927,805	51.1%
JCR Revenue	\$ 499,617	\$ 406,916	\$ (92,701)	-18.6%	\$ 847,128	\$ 998,512	40.8%
Other	\$ 4,253	\$ 5,670	\$ 1,417	33.3%	\$ 6,000	\$ 2,000	283.5%
Subtotal Revenue	\$ 2,712,150	\$ 2,933,075	\$ 220,926	8.1%	\$ 5,980,933	\$ 5,928,317	49.5%
(-) ISWR Salaries & Benefits	\$ (427,677)	\$ (466,674)	\$ (38,997)	9.1%	\$ 1,193,599	\$ 1,083,402	
(-) Operating Expenses	\$ (1,569,653)	\$ (1,760,324)	\$ (190,672)	12.1%	\$ (5,733,113)	\$ (5,517,104)	31.9%
Net before CAPEX	\$ 714,820	\$ 706,077	\$ (8,743)	-1.2%	\$ 1,441,419	\$ 1,494,615	
(-) Capital Expenditures	\$ (21,601)	\$ (701,741)	\$ (680,139)		\$ (1,083,590)	\$ (1,083,590)	
Net Revenue/ (Expense)	\$ 693,219	\$ 4,336	\$ (688,882)		\$ 357,829	\$ 411,025	

Notes
Total ISWR revenue is up 8.1% YOY or \$220,926. TTS Revenue is ahead of budget by \$467,238. Recycling commodity prices are still at record lows. JCR revenue is down 18.6% YOY and behind budget by \$9,131.

Major Contractors	FYTD	FYTD	v. FYTD 2019	
	11/30/2018	11/30/2019	\$	%
Bonneville and Jefferson County Landfills	\$ 465,127	\$ 516,063	\$ 50,936	11.0%
Yellow Iron Construction	\$ 599,099	\$ 599,358	\$ 259	0.0%
Terra Firma Organics	\$ 244,695	\$ 298,482	\$ 53,787	22.0%
Total	\$ 1,308,921	\$ 1,413,903	\$ 104,982	8.0%

Notes

JCR Commodity Activity	11/30/2018	11/30/2019	v. FYTD 2019	
Tons (excl. HHW, E-Waste, & Scrap Metal)	1,766	1,812	46.45	
Revenue	\$ 140,118	\$ 80,252	\$ (59,866)	
Avg \$ / Ton	\$ 79.36	\$ 44.29	\$ (35.07)	

Notes

Top 5 Commodity Activity + Aluminum	11/30/2018		11/30/2019		v. FYTD 2019	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	-	\$ -	39.08	\$ 897.80	39.08	\$ 897.80
1. Office Paper	55.79	\$ 152.50	76.57	\$ 66.76	20.78	\$ (85.74)
2. Corrugated Cardboard	842.09	\$ 54.74	895.65	\$ 18.86	53.55	\$ (35.88)
3. Glass	444.52	\$ 26.68	418.17	\$ -	(26.35)	\$ (26.68)
4. Magazines	110.81	\$ 45.00	136.61	\$ 20.00	25.80	\$ (25.00)
5. Newspaper	163.72	\$ 111.64	187.62	\$ 77.13	23.90	\$ (34.51)
1-5 as % of Total Commodity Tons	91.58%		94.62%		136.76	

Notes

Tonnage & Diversion	11/30/2018		11/30/2019		v. FYTD 2019	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	21,246.68		23,666.81		2,420.13	11.39%
Total Outbound Trash to Bonneville & Mud Lake	14,580.30		15,747.65		1,167.35	8.01%
Diverted Tons	6,666.38		7,919.16		1,252.78	18.79%
Outbound as %	68.62%		66.54%			-2.08%
Diverted as %	31.38%		33.46%			2.08%

Notes