

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2020		Projected	FY 2021	% of	Notes
	2/28/2020	2/28/2021	\$	%	2/28/2021	Original Budget	Budget	
TTS Revenue	\$ 3,446,801	\$ 3,756,127	\$ 309,325	9.0%	\$ 5,000,000	\$ 4,427,778	84.8%	Total ISWR revenue is up 10.9% YOY or \$441,941. TTS Revenue is up 9% YOY or \$309,325. TTS Revenue is ahead of budget by \$804,275 JCR revenue is up 22.6% YOY or \$134,425 and ahead of budget by \$238,324 <i>Based on my new yearend projections this month, it looks like we will come in with higher revenue and expenses and end the year with a modest surplus.</i>
JCR Revenue	\$ 593,837	\$ 728,262	\$ 134,425	22.6%	\$ 1,059,880	\$ 743,252	98.0%	
Other	\$ 6,990	\$ 5,180	\$ (1,810)	-25.9%	\$ 6,363	\$ 4,000	129.5%	
Subtotal Revenue	\$ 4,047,628	\$ 4,489,569	\$ 441,941	10.9%	\$ 6,066,243	\$ 5,175,030	86.8%	
(-) ISWR Salaries & Benefits	\$ (749,256)	\$ (719,704)	\$ 29,552	-3.9%	\$ (1,172,735)	\$ (1,170,638)		
(-) Operating Expenses	\$ (3,408,417)	\$ (2,735,385)	\$ 673,032	-19.7%	\$ (4,553,090)	\$ (3,789,413)	72.2%	
Net before CAPEX	\$ (110,045)	\$ 1,034,480	\$ 1,144,525	-1040.1%	\$ 340,418	\$ 214,979		
(-) Capital Expenditures	\$ (737,166)	\$ (6,442)	\$ 730,724		\$ (305,341)	\$ (214,979)		
Net Revenue/ (Expense)	\$ (847,211)	\$ 1,028,038	\$ 1,875,248		\$ 35,077	\$ -	<- Use of Fund Balance or Net Revenue	

Major Contractors	FYTD	FYTD	v. FYTD 2020	
	2/28/2020	2/28/2021	\$	%
Bonneville, Jefferson & Sweetwater County Landfills	\$ 789,078	\$ 840,151	\$ 51,073	6.5%
Yellow Iron Construction	\$ 956,901	\$ 985,958	\$ 29,057	3.0%
Terra Firma Organics	\$ 383,107	\$ 434,603	\$ 51,496	13.4%
Total	\$ 2,129,085	\$ 2,260,712	\$ 131,626	6.2%

Notes
The three big contractors at the transfer station are up YOY by a combined 6.2%. This is due to tonnage increases and annual escalators built into their contracts.

Recycling Center Commodity Activity	2/28/2020	2/28/2021	v. FYTD 2020	
	Tons	Tons	\$	%
Tons (excl. HHW, E-Waste, & Scrap Metal)	2,677	2,615	(62.33)	
Revenue	\$ 117,324	\$ 168,348	\$ 51,024	
Avg \$ / Ton	\$ 43.82	\$ 64.38	\$ 20.56	

Notes
Recycling center tonnages are down by 62.33 tons. Tonnage and revenue are booked in the month we receive payment. Despite the tonnage decline, revenue is up because pricing has improved YOY.

Top 5 Commodity Activity + Aluminum	2/28/2020		2/28/2021		v. FYTD 2020	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	39.08	\$ 897.80	63.59	\$ 1,007.90	24.51	\$ 110.10
1. Office Paper	108.43	\$ 63.28	91.09	\$ 40.11	(17.35)	\$ (23.17)
2. Corrugated Cardboard	1,119.09	\$ 17.24	1,215.46	\$ 61.00	96.37	\$ 43.76
3. Glass	736.85	\$ -	768.47	\$ -	31.62	\$ -
4. Magazines	215.91	\$ 19.99	132.92	\$ 10.07	(82.99)	\$ (9.92)
5. Newspaper	256.27	\$ 74.14	221.28	\$ 61.95	(34.99)	\$ (12.19)
1-5 as % of Total Commodity Tons	91.01%		92.89%		17.17	

Notes
Recycling Center tonnages for the top five commodities + aluminum are up 17.17 tons YOY.

Tonnage & Diversion	2/28/2020	2/28/2021	v. FYTD 2020	
	Tons	Tons	Tons	%
Total Inbound to TTS and JCR	31,990.57	33,475.01	1,484.44	4.64%
Total Outbound Trash to Bonneville & Mud Lake	22,525.53	23,255.40	729.87	3.24%
Diverted Tons	9,465.04	10,219.61	754.57	7.97%
Outbound as %	70.41%	69.47%		
Diverted as %	29.59%	30.53%		

Notes

29.2 trucks