

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2020		Projected	FY 2021	FY 2021	% of
	6/30/2020	6/30/2021	\$	%	6/30/2021	Original Budget	Amended Budget	Budget
TTS Revenue	\$ 4,898,270	\$ 5,634,549	\$ 736,279	15.0%	\$ 5,600,000	\$ 4,427,778	\$ 5,500,000	127.3%
JCR Revenue	\$ 776,458	\$ 1,026,701	\$ 250,243	32.2%	\$ 1,012,835	\$ 743,252	\$ 1,016,198	138.1%
Other	\$ 15,061	\$ 6,709	\$ (8,352)	-55.5%	\$ 7,363	\$ 4,000	\$ 4,000	167.7%
Subtotal Revenue	\$ 5,689,789	\$ 6,667,959	\$ 978,170	17.2%	\$ 6,620,198	\$ 5,175,030	\$ 6,520,198	128.8%
(-) ISWR Salaries & Benefits	\$ (1,140,024)	\$ (1,094,076)	\$ 45,948	-4.0%	\$ (1,198,817)	\$ (1,170,638)	\$ (1,215,190)	
(-) Operating Expenses	\$ (3,932,342)	\$ (4,181,747)	\$ (249,406)	6.3%	\$ (4,673,175)	\$ (3,789,413)	\$ (4,866,122)	110.4%
Net before CAPEX	\$ 617,423	\$ 1,392,135	\$ 774,712	125.5%	\$ 748,206	\$ 214,979	\$ 438,886	
(-) Capital Expenditures	\$ (760,066)	\$ (95,382)	\$ 664,684		\$ (111,181)	\$ (214,979)	\$ (214,979)	
Net Revenue/ (Expense)	\$ (142,643)	\$ 1,296,753	\$ 1,439,396		\$ 637,025	\$ -	\$ 223,907	<- Use of Fund Balance or Net Revenue

**Notes**  
**Total ISWR revenue is up 17.2% YOY or \$978,170. TTS Revenue is up 15% YOY or \$736,279. TTS Revenue is ahead of budget by \$1,206,771. JCR revenue is up 32.2% YOY or \$250,243 and ahead of budget by \$290,816.**  
 We have one more month of expenses that will impact our financials when the accruals hit our books in October.

Major Contractors	FYTD	FYTD	v. FYTD 2020	
	6/30/2020	6/30/2021	\$	%
Bonneville, Jefferson & Sweetwater County Landfills	\$ 1,155,565	\$ 1,304,818	\$ 149,253	12.9%
Yellow Iron Construction	\$ 1,431,427	\$ 1,557,707	\$ 126,280	8.8%
Terra Firma Organics	\$ 520,078	\$ 555,613	\$ 35,535	6.8%
Total	\$ 3,107,070	\$ 3,418,139	\$ 311,068	10.0%

**Notes**  
 The three big contractors at the transfer station are up YOY by a combined 10%. This is due to tonnage increases and annual escalators built into their contracts.

Recycling Center Commodity Activity	6/30/2020	6/30/2021	v. FYTD 2020	
Tons (excl. HHW, E-Waste, & Scrap Metal)	4,071	3,971	(99.18)	
Revenue	\$ 204,698	\$ 265,232	\$ 60,534	
Avg \$ / Ton	\$ 50.29	\$ 66.78	\$ 16.50	

**Notes**  
 Recycling center tonnages are down by 99.18 tons. Tonnage and revenue are booked in the month we receive payment. Despite the small tonnage decline, revenue is up because pricing has improved YOY.

Top 5 Commodity Activity + Aluminum	6/30/2020		6/30/2021		v. FYTD 2020	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	80.82	\$ 868.12	85.66	\$ 1,085.74	4.84	\$ 217.62
1. Office Paper	135.83	\$ 63.14	134.98	\$ 44.79	(0.86)	\$ (18.35)
2. Corrugated Cardboard	1,864.88	\$ 26.80	1,869.40	\$ 63.66	4.52	\$ 36.86
3. Glass	1,068.71	\$ -	1,106.43	\$ -	37.72	\$ -
4. Magazines	297.80	\$ 19.27	189.17	\$ 11.79	(108.63)	\$ (7.48)
5. Newspaper	321.77	\$ 73.29	290.48	\$ 61.69	(31.29)	\$ (11.60)
1-5 as % of Total Commodity Tons	90.62%		90.41%		(93.69)	

**Notes**  
 Recycling Center tonnages for the top five commodities + aluminum are down 93.69 tons YOY. This represents about three semi loads of cardboard.

Tonnage & Diversion	6/30/2020		6/30/2021		v. FYTD 2020	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	47,213.17		51,990.18		4,777.01	10.12%
Total Outbound Trash to Bonneville & Mud Lake	32,611.87		36,556.48		3,944.61	12.10%
Diverted Tons	14,601.30		15,433.70		832.40	5.70%
Outbound as %	69.07%		70.31%			
Diverted as %	30.93%		29.69%			

**Notes**

157.8 trucks