

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2021		Projected	FY 2022	% of
	1/31/2021	1/31/2022	\$	%	1/31/2022	Original Budget	Budget
TTS Revenue	\$ 3,422,449	\$ 3,693,383	\$ 270,934	7.9%	\$ 5,600,000	\$ 5,465,160	67.6%
JCR Revenue	\$ 620,127	\$ 868,203	\$ 248,076	40.0%	\$ 1,338,950	\$ 946,038	91.8%
Other	\$ 4,549	\$ 14,005	\$ 9,456	207.9%	\$ 15,000	\$ 4,000	350.1%
Subtotal Revenue	\$ 4,047,124	\$ 4,575,592	\$ 528,467	13.1%	\$ 6,953,950	\$ 6,415,198	71.3%
(-) ISWR Salaries & Benefits	\$ (621,022)	\$ (636,812)	\$ (15,790)	2.5%	\$ (1,259,684)	\$ (1,207,684)	52.7%
(-) Operating Expenses	\$ (2,456,427)	\$ (2,519,910)	\$ (63,483)	2.6%	\$ (4,781,915)	\$ (4,731,995)	53.3%
Net before CAPEX	\$ 969,676	\$ 1,418,870	\$ 449,194	46.3%	\$ 912,351	\$ 475,519	
(-) Capital Expenditures	\$ (4,103)	\$ (46,416)	\$ (42,313)		\$ (320,135)	\$ (209,334)	
Net Revenue/ (Expense)	\$ 965,572	\$ 1,372,454	\$ 406,882		\$ 592,216	\$ 266,185	<- Reserve Contribution or Use of Fund

Notes
Total ISWR revenue is up 13.1% YOY or \$528,467. TTS Revenue is up 7.9% YOY or \$270,934. TTS Revenue is ahead of budget by \$505,373. JCR Revenue is up 40% YOY or \$248,076 and ahead of budget by \$319,953. Commodity prices have doubled in value compared to last year, including scrap metal.

Major Contractors	FYTD	FYTD	v. FYTD 2021	
	1/31/2021	1/31/2022	\$	%
Bonneville, Jefferson & Sweetwater County Landfills	\$ 743,451	\$ 763,094	\$ 19,643	2.6%
Yellow Iron Construction	\$ 866,011	\$ 949,067	\$ 83,056	9.6%
Terra Firma Organics	\$ 424,871	\$ 395,362	\$ (29,509)	-6.9%
Total	\$ 2,034,333	\$ 2,107,523	\$ 73,190	3.6%

Notes
The combined expense for the three big contractors at the transfer station are up YOY by a combined 3.6%.

Recycling Center Commodity Activity	1/31/2021	1/31/2022	v. FYTD 2021	
Tons (excl. HHW, E-Waste, & Scrap Metal)	2,273	2,504	231.39	10.2%
Revenue	\$ 127,231	\$ 291,085	\$ 163,854	128.8%
Avg \$ / Ton	\$ 55.98	\$ 116.24	\$ 60.26	107.6%

Notes
Recycling center tonnages are up by 231.39 tons and revenue by \$163,854. Tonnage and revenue are booked in the month we receive payment. Average recycling commodity pricing is up 107.6% YOY.

Top 5 Commodity Activity + Aluminum	1/31/2021		1/31/2022		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	42.98	\$ 940.18	63.08	\$ 1,565.49	20.10	\$ 625.31
1. Office Paper	72.88	\$ 41.38	61.74	\$ 65.50	(11.14)	\$ 24.12
2. Corrugated Cardboard	1,092.48	\$ 59.85	1,223.94	\$ 115.84	131.46	\$ 55.99
3. Glass	674.45	\$ -	691.64	\$ -	17.19	\$ -
4. Magazines	101.08	\$ 10.10	132.87	\$ 36.31	31.79	\$ 26.21
5. Newspaper	169.28	\$ 62.55	193.86	\$ 67.74	24.58	\$ 5.19
1-5 as % of Total Commodity Tons	92.84%		92.01%		213.98	

Notes
Recycling Center tonnages for the top five commodities + aluminum are up 213.98 tons YOY. As you can see, this increase is mostly cardboard tonnages.

Tonnage & Diversion	1/31/2021		1/31/2022		v. FYTD 2021	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	30,615.27		29,901.74		-713.53	-2.33%
Total Outbound Trash to Bonneville & Mud Lake	21,000.35		20,699.52		-300.83	-1.43%
Diverted Tons	9,614.92		9,202.22		-412.70	-4.29%
Outbound as %	68.59%		69.23%			
Diverted as %	31%		31%			

Notes