

ISWR Revenue & Expenses	FYTD		v. FYTD 2021		Projected 3/31/2022	FY 2022 Original Budget	% of Budget
	3/31/2021	3/31/2022	\$	%			
TTS Tip Fee Revenue	\$ 4,114,034	\$ 4,371,609	\$ 257,576	6.3%	\$ 5,465,160	\$ 5,465,160	80.0%
Recycling Revenue (includes donations/grants, services & scrap metal)	\$ 759,771	\$ 1,024,115	\$ 264,344	34.8%	\$ 1,444,600	\$ 946,038	108.3%
Other	\$ 5,229	\$ 14,530	\$ 9,301	177.9%	\$ 15,000	\$ 4,000	363.3%
Subtotal Revenue	\$ 4,879,034	\$ 5,410,255	\$ 531,221	10.9%	\$ 6,924,760	\$ 6,415,198	84.3%
(-) ISWR Salaries & Benefits	\$ (810,865)	\$ (813,405)	\$ (2,539)	0.3%	\$ (1,259,684)	\$ (1,207,684)	67.4%
(-) Operating Expenses	\$ (3,070,507)	\$ (3,202,684)	\$ (132,178)	4.3%	\$ (5,075,025)	\$ (4,731,995)	67.7%
Net before CAPEX	\$ 997,661	\$ 1,394,166	\$ 396,504	39.7%	\$ 590,051	\$ 475,519	
(-) Capital Expenditures	\$ (35,528)	\$ (71,656)	\$ (36,128)	101.7%	\$ (203,365)	\$ (209,334)	
Net Revenue/ (Expense)	\$ 962,133	\$ 1,322,509	\$ 360,376		\$ 386,686	\$ 266,185	

Notes
Total ISWR revenue is up 10.9% YOY or \$531,221. TTS Revenue is up 6.3% YOY or \$257,576. TTS Revenue is ahead of budget by \$272,739. Recycling Revenue is up 34.8% YOY or \$264,344 and ahead of budget by \$318,435. Note that recycling revenues have increased as much as the TTS revenue YOY. TTS tonnages are flat. Recycling commodity prices have doubled. The three drivers are UBCs/aluminum cans, OCC, and scrap metal.

Major Contractors	FYTD		v. FYTD 2021	
	3/31/2021	3/31/2022	\$	%
Bonneville, Jefferson & Sweetwater County Landfills	\$ 928,350	\$ 971,350	\$ 43,000	4.6%
Yellow Iron Construction	\$ 1,108,361	\$ 1,175,061	\$ 66,701	6.0%
Terra Firma Organics	\$ 441,773	\$ 421,963	\$ (19,810)	-4.5%
Total	\$ 2,478,484	\$ 2,568,374	\$ 89,890	3.6%

<- Reserve Contribution or Use of Fund Balance

Notes
The combined expense for the three big contractors at the transfer station are up YOY by a combined 3.6%.

Recycling Center Commodity Activity	3/31/2021		3/31/2022		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	%
Tons (excl. HHW, E-Waste, & Scrap Metal)	2,946		3,170		224.08	7.6%
Revenue	\$ 182,302		\$ 336,491		\$ 154,189	84.6%
Avg \$ / Ton	\$ 61.88		\$ 106.14		\$ 44.26	71.5%

Notes
Recycling center tonnages are up by 224 tons and revenue is up \$154,189. Tonnage and revenue are booked in the month we receive payment. Average recycling commodity pricing is up 71.5% YOY.

Top 5 Commodity Activity + Aluminum	3/31/2021		3/31/2022		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	63.59	\$ 1,007.90	63.08	\$ 1,565.49	(0.51)	\$ 557.59
1. Office Paper	98.41	\$ 40.10	74.42	\$ 66.27	(23.99)	\$ 26.17
2. Corrugated Cardboard	1,339.69	\$ 60.91	1,609.85	\$ 110.36	270.16	\$ 49.45
3. Glass	896.01	\$ -	867.90	\$ -	(28.11)	\$ -
4. Magazines	150.03	\$ 10.07	156.69	\$ 36.11	6.66	\$ 26.04
5. Newspaper	222.62	\$ 61.73	235.78	\$ 68.63	13.16	\$ 6.90
1-5 as % of Total Commodity Tons	91.87%		92.88%		237.37	

Notes
Recycling Center tonnages for the top five commodities + aluminum are up 237.37 tons YOY. As you can see, the cardboard tonnage increase is the main driver.

Tonnage & Diversion	3/31/2021		3/31/2022		v. FYTD 2021	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and Recycling	37,029.83		37,023.34		-6.49	-0.02%
Total Outbound Trash to Bonneville, Sublette & Mud Lake	26,130.83		25,680.49		-450.34	-1.72%
Diverted Tons	10,899.00		11,342.85		443.85	4.07%
Outbound as %	70.57%		69.36%			
Diverted as %	29%		31%			

Notes

-18.0 trucks