

ISWR Revenue & Expenses	FYTD		v. FYTD 2021		Projected 5/31/2022	FY 2022		FY 2022 Amended Budget	% of Budget
	5/31/2021	5/31/2022	\$	%		Original Budget			
TTS Tip Fee Revenue	\$ 5,059,673	\$ 5,286,767	\$ 227,093	4.5%	\$ 5,765,160	\$ 5,465,160	\$ 5,765,160	96.7%	
Recycling Revenue (includes donations/grants, services & scrap metal)	\$ 934,788	\$ 1,307,906	\$ 373,118	39.9%	\$ 1,496,649	\$ 946,038	\$ 1,496,649	138.3%	
Other	\$ 6,709	\$ 16,023	\$ 9,314	138.8%	\$ 17,000	\$ 4,000	\$ 17,000	400.6%	
Subtotal Revenue	\$ 6,001,170	\$ 6,610,696	\$ 609,526	10.2%	\$ 7,278,809	\$ 6,415,198	\$ 7,278,809	103.0%	
(-) ISWR Salaries & Benefits	\$ (1,005,006)	\$ (1,042,512)	\$ (37,506)	3.7%	\$ (1,213,734)	\$ (1,207,684)	\$ (1,207,684)	86.3%	
(-) Operating Expenses	\$ (3,387,113)	\$ (4,238,856)	\$ (851,744)	25.1%	\$ (5,686,342)	\$ (4,731,995)	\$ (5,244,495)	89.6%	
Net before CAPEX	\$ 1,609,051	\$ 1,329,327	\$ (279,724)	-17.4%	\$ 378,733	\$ 475,519	\$ 826,630		
(-) Capital Expenditures	\$ (55,265)	\$ (210,348)	\$ (155,083)	280.6%	\$ (214,979)	\$ (209,334)	\$ (320,334)		
Net Revenue/ (Expense)	\$ 1,553,786	\$ 1,118,979	\$ (434,807)		\$ 163,754	\$ 266,185	\$ 506,296	<- Reserve Contribution or Use of Fund Balance	

Notes
Total ISWR revenue is up 10.2% YOY or \$609,526. TTS Revenue is up 4.5% YOY or \$227,093. TTS Revenue is ahead of budget by \$277,037. Recycling Revenue is up 39.9% YOY or \$373,118 and ahead of budget by \$445,901. Recycling revenues have increased more than TTS revenue YOY. Recycling commodity markets rebounded. The three drivers are UBCs/aluminum cans, OCC, & scrap metal. TTS tonnages are flat. C&D tonnage is down almost 12%.

Major Contractors	FYTD		v. FYTD 2021	
	5/31/2021	5/31/2022	\$	%
Bonneville, Jefferson & Sweetwater County Landfills	\$ 1,168,716	\$ 1,192,146	\$ 23,430	2.0%
Yellow Iron Construction	\$ 1,402,779	\$ 1,459,689	\$ 56,910	4.1%
Terra Firma Organics	\$ 490,805	\$ 482,798	\$ (8,007)	-1.6%
Total	\$ 3,062,300	\$ 3,134,633	\$ 72,333	2.4%

Notes
The combined expense for the three big contractors at the transfer station are up YOY by a combined 2.4%.

Recycling Center Commodity Activity	5/31/2021		5/31/2022		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	%
Tons (excl. HHW, E-Waste, & Scrap Metal)	3,613		3,804		190.79	5.3%
Revenue	\$ 219,021		\$ 434,662		\$ 215,641	98.5%
Avg \$ / Ton	\$ 60.62		\$ 114.27		\$ 53.65	88.5%

Notes
Recycling center tonnages are up by 190.79 tons and revenue is up \$215,641. Tonnage and revenue are booked in the month we receive payment. Average recycling commodity pricing is up 88.5% YOY.

Top 5 Commodity Activity + Aluminum	5/31/2021		5/31/2022		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	63.59	\$ 1,007.90	83.83	\$ 1,732.40	20.24	\$ 724.50
1. Office Paper	121.86	\$ 42.62	98.90	\$ 69.67	(22.96)	\$ 27.05
2. Corrugated Cardboard	1,778.67	\$ 62.92	1,910.81	\$ 107.31	132.14	\$ 44.39
3. Glass	1,011.75	\$ -	983.14	\$ -	(28.61)	\$ -
4. Magazines	175.40	\$ 11.15	195.19	\$ 35.89	19.79	\$ 24.74
5. Newspaper	269.02	\$ 61.82	293.86	\$ 69.80	24.84	\$ 7.98
1-5 as % of Total Commodity Tons	92.90%		91.53%		145.44	

Notes
Recycling Center tonnages for the top five commodities + aluminum are up 145.44 tons YOY. The cardboard tonnage increase is the main driver.

Tonnage & Diversion	5/31/2021		5/31/2022		v. FYTD 2021	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and Recycling	46,307.91		45,634.43		-673.48	-1.45%
Total Outbound Trash to Bonneville, Sublette & Mud Lake	32,650.09		31,464.30		-1,185.79	-3.63%
Diverted Tons	13,657.82		14,170.13		512.31	3.75%
Outbound as %	70.51%		68.95%			
Diverted as %	29.5%		31.1%			

Notes
It seems that the snowy April/May and the airport closure are having an impact on our TTS tonnages. Total TTS tonnages are down 2% or 853 tons. Outbound MSW is down 3.63% or 1,185.79 tons.