

To: ISWR Advisory Board
From: ISWR Staff
Date: November 2022
Re: Staff Report

ISWR Superintendent – Brenda Ashworth:

Financial Accountant – Caroline Sheahan:

1) Dashboard

(Please see attached.)

2) Finances for ISWR FY23 YTD

As of November 30, 2022, revenue and expenses should be in the 42% range. In November, the TTS brought in \$441,581 in revenue. We need to bring in at least \$500,605 in revenue each month at the TTS to make our budget projection. TTS revenues are *ahead* of budget by \$213,861 or 45.23% FYTD. The recycling center brought in \$111,482 in November. Recycling center revenues are ahead of budget by \$75,139 or 47.61% FYTD.

Below is a snapshot of where we are as of 11/30/22:

Revenues	\$3,304,600.32	45.58% of the original budget received
Expenses	\$2,390,653.28	35.58% of the original budget spent
Net	\$ 913,947.04	

As I mentioned last month, we are feeling the impact of the contracting economy. Due to conservative budgeting and watching our expenses, we are in a good position YTD.

3) Post FY22 Audit Summary

After the annual audit, ISWR's net position increased by \$11,833,458 (after unbudgeted depreciation of \$595,719 and an unbudgeted pension increase of \$39,872.) This increase is mainly due to the transfer of assets to our books. *See page 101 of the attached ISWR FY22 Draft Financials.*

TTS Revenue

Approved FY22 Revenue Budget of **\$5,465,160**

Final Audited TTS Revenue **\$5,823,363**

Recycling Revenue

Approved FY22 Budget of **\$946,038**

Final Audited Recycling Revenue **\$1,516,959** (includes commodity sales, services, donations, grants, and interest)

ISWR Total Revenue

Approved FY22 ISWR Revenue Budget **\$6,415,198**

Final Audited ISWR Revenue **\$7,668,515**

ISWR Total Expenses

Approved FY22 Expense Budget of **\$6,432,388**

Final Audited ISWR Expenses **\$6,678,238**

The Finance Committee will meet with Jason Sleight with Jones Simpkins in January to review our FY22 performance and to review the attached *ISWR FY22 Draft Financials*.

Some highlights from FY22:

- This is the first year we have exceeded \$7 million in revenue (\$7,545,206).
- We had a banner year with scrap metal sales; We budgeted 1,100 tons and received 1,655 tons. Our budgeted revenue was \$110,000 and we netted \$402,427. In 2009 when Jackson Community Recycling became part of the County, the scrap metal revenue was \$5,000.
- OCC pricing soared to a high of \$140/Ton in September 2021. In our highest tonnage months, the average price was \$130/ton. (For comparison, in December 2022, we are paying \$10/ton or receiving \$20/ton, depending on the buyer.) We budgeted to receive \$132,720 in OCC revenue in FY22 but received \$242,702. The tonnages, 2,251 tons, were also off the charts and the highest recorded by 317 tons.
- We budgeted four loads of UBCs (used beverage cans) at \$0.55/lb. or \$1,100/ton or \$92,400. We sold five semi-loads (another new record) and netted \$186,630.
- The Interim Transfer building/Compost Facility (includes an upgraded water system) was capitalized \$1,405,400. The planning for this facility began in 2015. The construction spanned from the summer of 2020 to the fall of 2021 with final payments made to contractors in April 2022.
- The TTS Push Wall repairs were made and capitalized at \$323,661.
- The Tiger Depackager was installed and capitalized at \$546,236.
- We purchased a skid steer loader for \$63,528.

All the buildings and assets added \$10,490,330 to our Buildings and Improvements on the balance sheet, and by extension increased our depreciation.

4) Special Funds

Fund 12 SLIB \$5.12 M - ~\$43,051 remaining as of 11/30/22

Fund 34 2012 SPET \$14.85 million - ~ \$143,210 remaining as of 11/30/22

Fund 44 2019 SPET \$2.5 million – residential recycling area, truck scale, sort system, composting infrastructure -- \$1,116,553 remaining for the truck scale and the residential recycling as of 11/30/22

5) Draft FY23 Budget

The FY24 draft budget is on my to-do list, and I will present the 1st draft to the finance committee in mid-January.

On February 23rd, we will present the budget summary and tip fee recommendations to the ISWR Advisory Board at a special budget meeting.

Waste Diversion and Outreach Coordinator – Becky Kiefer:

1) Road to Zero Waste

- **DASHBOARD November/December 2022**

(Expect Annual Report and Strategy Summary January 2023 and R2ZW Written Plan by May 2023)

- **Waste Audit** – Trihydro submitted the final [Waste Characterization Study Report](#). The overall goal of this Waste Characterization Study was to characterize recyclable, compostable, non-recyclable, and on-compostable materials in both the total MSW and recycling waste streams and to determine what additional materials and programming are appropriate for diversion or recovery.
Under current ISWR policies and programming Teton County could achieve a diversion rate of ~41% according to target divertible wastes entering the TTS tipping floor. ISWR staff are working to digest the data to evaluate current education and outreach methods to capture missed opportunities and evaluate the Road to Zero Waste timeline/plan for future program and policy implementation.
- **PAYT** – ISWR staff are working closely with the Town of Jackson to write draft PAYT ordinance language. Staff is utilizing the 2021 HAUB School [PAYT Final Report](#), investigating other communities, working with Tanya Anderson, the TOJ planning

department and legal, and stakeholder groups to begin the ordinance development process.

- **R2ZW Public Art Program** – In 2020 ISWR partnered with local artist, Susan Morlock, to challenge the perception of waste culture and encourage RRR principles through the visual arts. In 2023, ISWR is issuing our first RFP or Call to Artists to institute a similar program. Proposals from qualified local/regional artists are due Friday, February 3. Staff are asking for board member participation on the selection panel, please email rkiefer@tetoncountywy.gov if you are interested and available.
- **R2ZW Community Partnerships** – After a two-year hiatus, ISWR is soliciting local non-profit organizations for the R2ZW Community Partnerships. Proposals are due February 17, and the funding period will begin April 1, 2023.
- **Fall Clean Up** – 100 tons of yard waste and pumpkins were collected over a one-week free period between the Trash Transfer Station and Rodeo Grounds. Despite early winter weather, the pumpkin smash had a great turn out. A huge thank you to the Jackson Fire Department for dropping pumpkins from their aerial fire truck ladder!



2) Education/Outreach

- **2019 SPET Item Virtual Tour and Open House** – Orijin Media has provided ISWR with a final draft of the 2019 SPET item Virtual Tour. Once the final draft has been approved the video will be posted on the ISWR website, a link will be sent in a press release, and clips shared on social media. Staff is still planning an Open House event, to premiere the video; details will be advertised. Staff may solicit help from board members for organizing and getting the word out.
- **SBL Updates** – ISWR has been working closely with the Riverwind Foundation (RWF) on improving the SBL program. It was identified that a ‘toolbox’ of templates for SBL members would be a beneficial resource, and the “Sustainability Management Plan Template” was developed. The second annual Grant Cycle will be available January 9th (tentatively) and an in-person networking and workshop event is being planned for March.
- **Food Waste Composting** – Staff have onboarded and welcomed the Amangani as our newest commercial food waste customer. The compost committee has helped with making connections with other potential customers including the Fine Dining Group and Jackson Elementary School.
- **Other** – ISWR hosted Teton Science School for a tour of the Recycling Center and Trash Transfer Station. The students followed up with feedback saying, “it was one of the best field trips they remember taking”.

3) Events

- **Christmas Tree Recovery Program** – Teton County residents can drop-off natural trees to the Rodeo Grounds, at no cost, until January 31st. Residential trees are also accepted directly at the Trash Transfer Station under the same guidelines. Trees must be undecorated, lights removed, and absolutely no tinsel. Trees are recovered through the composted process and kept out of the landfill.
- **Sustainability Series** – ISWR is hosting the next Sustainability Series scheduled for Thursday, February 16th. The hybrid event will take place in person at the Teton County Library and be available for virtual attendance also. The event will include a presentation

by Kyle McDonald, with Trihydro, presenting the results of the 2022 Waste Characterization Study and information on waste culture, changing habits, and community involvement on the Road to Zero Waste.

- **Recycling Center Open House** – TBD. Information and advertising coming soon.

4) **Projects on the Horizon**

- Reuse Resource Guide
- Zero Waste Commercial Construction Site Pilot
- Robust Commercial Food Waste Program