

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2018		Projected	FY 2019	% of
	8/31/2017	8/31/2018	\$	%	6/30/2019	Budget	Budget
TTS Revenue	\$ 964,204	\$ 938,758	\$ (25,446)	-2.6%	\$ 4,531,545	\$ 4,531,545	20.7%
JCR Revenue	\$ 222,773	\$ 176,228	\$ (46,544)	-20.9%	\$ 1,006,552	\$ 1,006,552	17.5%
Other	\$ 450	\$ 944	\$ 494		\$ 2,000	\$ 2,000	47.2%
Subtotal Revenue	\$ 1,187,427	\$ 1,115,930	\$ (71,496)	-6.0%	\$ 5,540,097	\$ 5,540,097	20.1%
(-) ISWR Salaries & Benefits	\$ (150,683)	\$ (168,716)	\$ (18,032)	12.0%			
(-) Operating Expenses	\$ (736,938)	\$ (971,645)	\$ (234,707)	31.8%	\$ (5,283,464)	\$ (5,263,464)	18.5%
Net before CAPEX	\$ 299,805	\$ (24,430)	\$ (324,236)	-108.1%	\$ 256,633	\$ 276,633	
(-) Capital Expenditures	\$ (2,555)	\$ (3,326)	\$ (771)		\$ (126,983)	\$ (126,983)	
Net Revenue/ (Expense)	\$ 297,250	\$ (27,757)	\$ (325,007)		\$ 129,650	\$ 149,650	

Notes

JCR revenue down 21% FYTD. August 2017 we received a \$26,282 payment for an aluminum load. OCC Sales \$55,602 YTD for FY18 vs. \$21,720 same period FY19. OCC price average FY18 for July/August \$153 vs. \$57 same time period FY19.

Major Contractors	FYTD	FYTD	v. FYTD 2018	
	8/31/2017	8/31/2018	\$	%
Bonneville County	\$ 231,679	\$ 243,802	\$ 12,123	5.2%
Yellow Iron	\$ 249,589	\$ 283,866	\$ 34,276	13.7%
Terra Firma	\$ 131,562	\$ 114,208	\$ (17,353)	-13.2%
Total	\$ 612,830	\$ 641,876	\$ 29,046	4.7%

Notes

JCR Commodity Activity	8/31/2017	8/31/2018	v. FYTD '17	
Tons (excl. HHW, E-Waste, & Scrap Metal)	749.52	862.15		112.63
Revenue	\$ 109,408	\$ 83,248	\$ (26,159)	
Avg \$ / Ton	\$ 145.97	\$ 96.56	\$ (49.41)	

Notes

Top 5 Commodity Activity + Aluminum	8/31/2017		8/31/2018		v. FYTD 2018	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	-	\$ -	-	\$ -	-	\$ -
1. Office Paper	18.89	\$ 2,502.93	37.15	5,665.38	18.26	\$ 3,162.45
2. Corrugated Cardboard	77.00	\$ 11,550.00	433.01	22,770.80	356.01	\$ 11,220.80
3. Glass	70.08	\$ 1,975.96	176.22	5,075.32	106.14	\$ 3,099.36
4. Magazines	38.83	\$ 2,912.25	76.31	3,433.95	37.48	\$ 521.70
5. Newspaper	27.75	\$ 2,498.13	77.91	8,819.02	50.16	\$ 6,320.89
1-5 as % of Total Commodity Tons	31.03%		92.86%		568.05	

Tonnage & Diversion	8/31/2017		8/31/2018		v. FYTD 2018	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	4,832.42		9,740.42		4,908.00	101.56%
Total Outbound Trash to Bonneville Cnty	3,059.47		6,460.01		3,400.54	111.15%
Diverted Tons	1,772.95		3,280.41		1,507.46	85.03%
Outbound as %	63.31%		66.32%			3.01%
Diverted as %	36.69%		33.68%			-3.01%

Notes