

TTS Revenue	\$ 1,438,309	\$ 1,377,666	\$ (60,643)	-4.2%	\$ 4,531,545	\$ 4,531,545	30.4%
JCR Revenue	\$ 299,562	\$ 219,695	\$ (79,867)	-26.7%	\$ 914,872	\$ 1,006,552	21.8%
Other	\$ 710	\$ 944	\$ 234		\$ 2,000	\$ 2,000	47.2%
Subtotal Revenue	\$ 1,738,581	\$ 1,598,305	\$ (140,276)	-8.1%	\$ 5,448,417	\$ 5,540,097	28.8%
(-) ISWR Salaries & Benefits	\$ (234,564)	\$ (255,303)	\$ (20,739)	8.8%			
(-) Operating Expenses	\$ (1,118,241)	\$ (1,303,915)	\$ (185,674)	16.6%	\$ (5,283,464)	\$ (5,263,464)	24.8%
Net before CAPEX	\$ 385,776	\$ 39,087	\$ (346,689)	-89.9%	\$ 164,953	\$ 276,633	
(-) Capital Expenditures	\$ (183,845)	\$ (17,536)	\$ 166,309		\$ (126,983)	\$ (126,983)	
Net Revenue/ (Expense)	\$ 201,931	\$ 21,551	\$ (180,380)		\$ 37,970	\$ 149,650	

JCR revenue down 26.7% FYTD. August 2017 we received a \$26,282 payment for an aluminum load. OCC Sales \$78,569 YTD for FY18 vs. \$28,459 same period FY19. OCC price average FY18 YTD \$156 vs. \$52 same time period FY19.

	FYTD 9/30/2017	FYTD 9/30/2018	v. FYTD 2018 \$	%
Major Contractors				
Bonneville County and Mud Lake	\$ 359,315	\$ 245,914	\$ (113,401)	-31.6%
Yellow Iron	\$ 385,438	\$ 426,307	\$ 40,869	10.6%
Terra Firma	\$ 200,875	\$ 171,003	\$ (29,872)	-14.9%
Total	\$ 945,628	\$ 843,224	\$ (102,404)	-10.8%

Notes

Bonneville expense down due to September invoice not being processed until October.

	9/30/2017	9/30/2018	v. FYTD '17
JCR Commodity Activity			
Tons (excl. HHW, E-Waste, & Scrap Metal)	1,154	1,170	15.93
Revenue	\$ 100,967	\$ 102,056	\$ 1,089
Avg \$ / Ton	\$ 87.50	\$ 87.24	\$ (0.26)

Notes

Top 5 Commodity Activity + Aluminum	9/30/2017		9/30/2018		v. FYTD 2018	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	20.85	\$ 126.51	-	\$ -	(20.85)	\$ (126.51)
1. Office Paper	49.54	\$ 129.41	46.96	\$ 152.50	(2.58)	\$ 23.09
2. Corrugated Cardboard	504.11	\$ 155.86	546.80	\$ 52.05	42.69	\$ (103.81)
3. Glass	267.10	\$ 28.26	290.73	\$ 28.57	23.63	\$ 0.31
4. Magazines	103.82	\$ 75.00	95.95	\$ 45.00	(7.87)	\$ (30.00)
5. Newspaper	99.53	\$ 86.12	106.33	\$ 113.68	6.79	\$ 27.56
1-5 as % of Total Commodity Tons	88.75%		92.89%		41.81	

Tonnage & Diversion	9/30/2017	9/30/2018	v. FYTD 2018	
			Tons	%
Total Inbound to TTS and JCR	14,376.15	18,107.51	3,731.37	25.96%
Total Outbound Trash to Bonneville & Mud Lake	9,144.88	12,288.95	3,144.07	34.38%
Diverted Tons	5,231.27	5,818.56	587.30	11.23%
Outbound as %	63.61%	67.87%		4.26%
Diverted as %	36.39%	32.13%		-4.26%

Notes