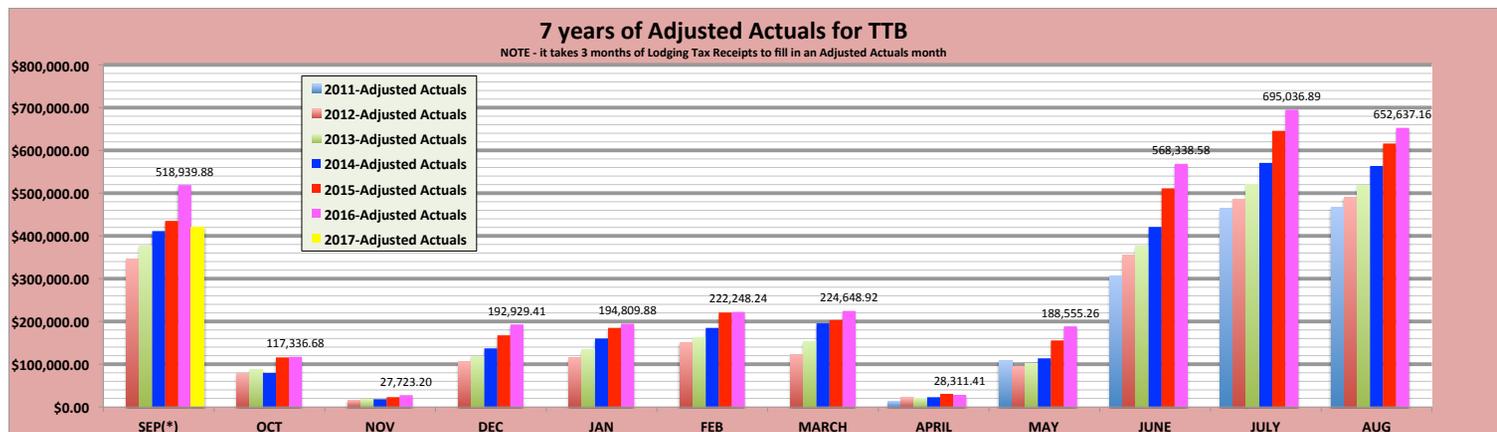
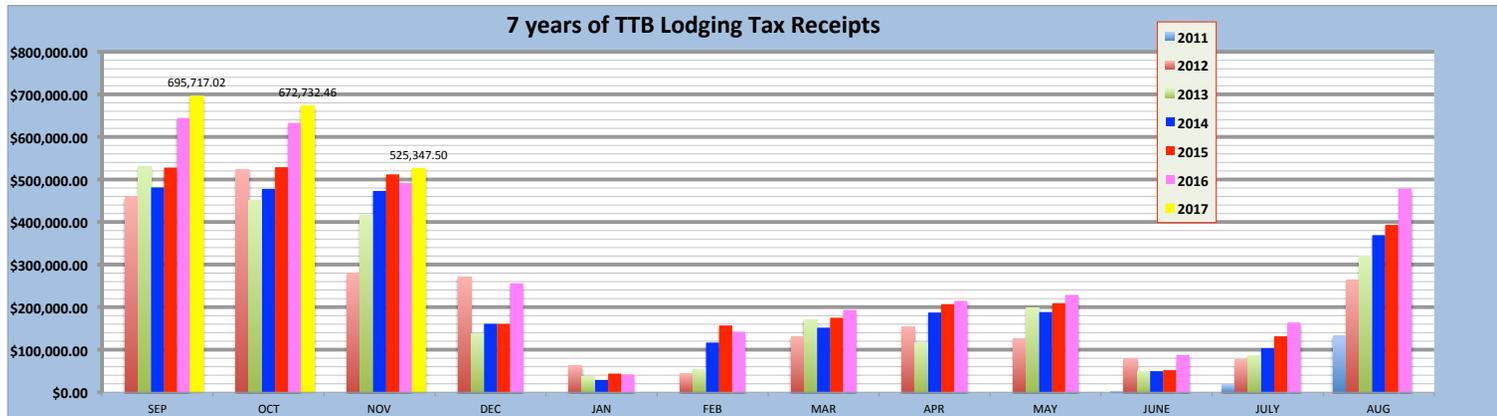


**TTB Fiscal year revenue (September1-August31) -11/9/16**

6 years of TTB Lodging Tax Receipts													
	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	
2011									0.00	1,692.17	19,184.68	132,812.61	153,689.46
2012	458,971.77	523,108.57	280,148.13	271,352.69	61,776.22	44,078.30	130,390.11	153,037.25	126,494.29	78,862.85	75,504.96	264,070.14	2,467,795.28
2013	531,304.42	450,694.10	416,349.53	136,815.26	36,130.83	54,337.15	170,155.01	116,552.13	198,547.61	49,605.13	86,775.54	320,894.92	2,568,161.63
2014	481,167.86	477,559.64	472,913.85	160,875.80	28,905.04	116,784.17	151,743.13	187,288.52	188,438.21	49,622.61	103,354.49	369,116.91	2,787,770.23
2015	527,939.07	528,811.90	511,946.27	160,731.41	43,771.80	157,013.20	175,171.21	206,993.11	209,363.37	51,923.18	131,375.16	393,292.90	3,098,332.58
2016	644,357.39	632,645.21	491,821.73	256,037.45	41,836.35	142,065.11	193,606.55	214,761.85	228,720.96	87,465.79	163,805.95	478,801.82	3,575,926.16
2017	695,717.02	672,732.46	525,347.50										1,893,796.98
Increase/ decrease over over prior year	22.1%	19.6%	-3.9%	59.3%	-4.4%	-9.5%	10.5%	3.8%	9.2%	68.5%	24.7%	21.7%	YTD
Increase/ decrease over over prior year	8.0%	6.3%	6.8%										7.07%

6 years of Adjusted Actuals for TTB													
	SEP(*)	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	
2011-Adjusted Actuals								14,140.25	108,061.89	306,619.74	463,820.44	467,045.56	1,359,687.88
2012-Adjusted Actuals	346,960.85	78,972.54	16,628.07	105,168.48	115,455.18	150,565.82	122,477.67	21,781.81	94,328.73	354,366.89	485,088.29	490,184.75	2,381,979.09
2013-Adjusted Actuals	377,330.24	87,201.67	18,438.00	118,719.26	133,882.57	161,841.91	152,928.67	20,820.72	101,419.09	375,443.34	521,483.49	518,173.98	2,587,682.94
2014-Adjusted Actuals	411,391.80	79,454.48	18,120.15	137,090.42	160,035.89	184,914.91	195,720.67	22,854.08	113,808.90	421,029.21	570,722.17	563,588.50	2,878,731.17
2015-Adjusted Actuals	435,035.57	115,927.62	22,955.81	167,584.17	184,882.93	220,881.07	203,062.40	30,695.69	155,678.76	511,238.48	645,620.16	615,915.34	3,309,478.00
2016-Adjusted Actuals	518,939.88	117,336.68	27,723.20	192,929.41	194,809.88	222,248.24	224,648.92	28,311.41	188,555.26	568,338.58	695,036.89	652,637.16	3,631,515.51
2017-Adjusted Actuals	\$419,802.11												
Increase/ decrease over over prior year	5.7%	45.9%	26.7%	22.2%	15.5%	19.5%	3.8%	34.3%	36.8%	21.4%	13.1%	9.3%	Year end 2016
Increase/ decrease over over prior year	-19.1%												9.73%



(\*) September Final number waiting on December receipts

These Charts do not reflect the OTA windfall of \$119,830 FY'15 & \$34,943 in FY'16

**TTB 60% of the Lodging tax 11/9/16**

	January	February	March	April	May	June	July	August	September	October	November	December
2013				20,820.72	101,419.09	375,443.34	521,483.49	518,173.98	411,391.80	79,454.48	18,120.15	137,090.42
2014	160,035.89	184,914.91	195,720.67	22,854.08	113,808.90	421,029.21	570,722.17	563,588.50	435,035.57	115,927.62	22,955.81	167,584.17
2015	184,882.93	220,881.07	203,062.40	30,695.69	155,678.76	511,238.48	645,620.16	615,915.34	518,939.88	117,336.68	27,723.20	192,929.41
2016	194,809.88	222,248.24	224,648.92	28,311.41	188,555.26	568,338.58	695,036.89	652,637.16	555,265.67	125,550.25		

**TTB 60% of the Lodging tax % change over prior year month**

	January	February	March	April	May	June	July	August	September	October	November	December
2013							9.8%	12.2%	12.1%	9.4%	8.8%	5.7%
2014							34.3%	36.8%	21.4%	13.1%	9.3%	19.3%
2015	15.5%	19.5%	3.8%	34.3%	36.8%	21.4%	13.1%	9.3%	19.3%	1.2%	20.8%	15.1%
2016	5.4%	0.6%	10.6%	-7.8%	21.1%	11.2%	6.0%	7.0%	7.0%	7.0%	-100.0%	-100.0%

**Room Occupancy**

	January	February	March	April	May	June	July	August	September	October	November	December
2013				16%	39%	76%	86%	86%	82%	36%	14%	36%
2014	52%	66%	59%	12%	43%	80%	88%	88%	79%	41%	14%	43%
2015	53%	66%	53%	15%	44%	82%	90%	86%	82%	42%	17%	43%
2016	52%	69%	58%	14%	53%	87%	93%	87%	85%			

**Room Occupancy % change over prior year month**

	January	February	March	April	May	June	July	August	September	October	November	December
2013												
2014							-25.0%	10.3%	5.3%	2.3%	-3.7%	13.9%
2015	1.9%	0.0%	-10.2%	25.0%	2.3%	2.5%	2.3%	-2.3%	3.8%	2.4%	21.4%	0.0%
2016	-1.9%	4.5%	9.4%	-6.7%	20.5%	6.1%	3.3%	1.2%	3.7%	-100.0%	-100.0%	-100.0%

**Average Daily Room Rate**

	January	February	March	April	May	June	July	August	September	October	November	December
2013				\$93	\$137	\$217	\$274	\$274	\$210	\$150	\$103	\$362
2014	\$262	\$282	\$279	\$124	\$153	\$237	\$292	\$290	\$227	\$147	\$119	\$377
2015	\$285	\$307	\$319	\$123	\$166	\$264	\$326	\$327	\$246	\$163	\$110	\$394
2016	\$302	\$431	\$331	\$124	\$190	\$289	\$345	\$346	\$277			

**Average Daily Room Rate % change over prior year month**

	January	February	March	April	May	June	July	August	September	October	November	December
2013												
2014							33.3%	11.7%	9.2%	6.6%	5.8%	8.1%
2015	8.8%	8.9%	14.3%	-0.8%	8.5%	11.4%	11.6%	12.8%	8.4%	10.9%	-7.6%	4.5%
2016	6.0%	40.4%	3.8%	0.8%	14.5%	9.5%	5.8%	12.6%	-100.0%	-100.0%	-100.0%	-100.0%

